

## Deploying Regulatory Sandboxes to Support Grid Resilience

Presentation for the Maine Public Utilities Commission  
Inquiry Regarding Improving Resiliency and Addressing Escalating Storm Costs, Docket 2024-00191

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April 3, 2025

*This work was funded by the U.S. Department of Energy, Grid Deployment Office, under Contract No. DE-AC02-05CH11231.*



# Presentation Objectives and Agenda

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## □ Objectives

- Provide an overview of regulatory sandboxes and similar mechanisms
  - Benefits
  - Design and implementation considerations
  - National landscape
- Demonstrate how sandbox-type mechanisms can support improvements in electric system resilience

## □ Agenda

- Introduction and Background
- Regulatory Sandboxes as Innovation Tools
- Deploying Sandboxes to Advance Resilience
- Wrap up and Q&A



## Introduction and Background



# Berkeley Lab Research

Berkeley Lab is conducting research on regulatory sandboxes and other processes to expedite adoption of advanced grid technologies.

Research objectives include:

- ❑ Identify regulatory sandboxes and related processes
- ❑ Assess emerging best practices
- ❑ Assess state needs to implement sandboxes
- ❑ Create a toolkit that provides considerations for states looking to develop a sandbox (forthcoming)

Research methods include:

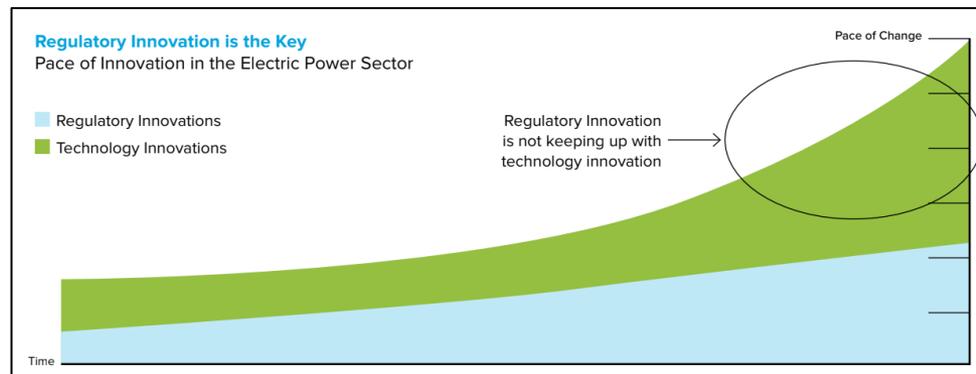
- ❑ Literature review
- ❑ Interviews with key stakeholders
- ❑ Review of regulatory proceedings and related resources

Element	Details
Scope	The Grid Modernization Study offered that a sandbox could focus on grid modernization initiatives, including the integration of distributed energy resources and advanced grid management technologies. The Seed Grant program is designed for companies working on the development or testing of clean technologies aimed at reducing or capturing greenhouse gas emissions and/or criteria pollutants, or facilitating such reduction or capture. The target areas include energy distribution and storage.
Objectives	The Grid Modernization Study proposed that a future sandbox could aim to create an environment in which EDCs can test novel and innovative technologies and processes with the broader goal of better understanding performance outcomes/power quality/deliverability/reliability related to connecting new and more innovative facilities to the contiguous power system (e.g., renewable generators). The objectives of the Clean Tech Seed Grant Program include the following - <ul style="list-style-type: none"> <li>• <i>Help early-stage clean technology/clean energy companies in accelerate development and innovation of clean technologies to transform new discoveries from research stage into commercially viable technologies</i></li> <li>• <i>Enable clean technology and clean energy companies make significant progress and have a meaningful impact on their commercialization outcomes</i></li> </ul>
Derogations	A future sandbox may include expedited review process and heightened flexibility to adapt operational practices to the diverse market sectors within each EDC service area, while ensuring grid safety and reliability under the standard oversight of the NJ BPU.  The Clean Tech Seed Grant Program allocates ratepayer funding to directly <a href="#">third party</a> companies, including up-front funding for programs (80% at the outset, 20% after final report).
Eligibility	To be eligible for the Clean Tech Seed Grant Pilot Program, applicants must meet criteria showing that they are small businesses based in NJ.
Application Process	To be eligible for a grant, applicants must achieve a minimum score of 70 points across the following criteria: <ul style="list-style-type: none"> <li>• Innovation: Maximum of 30 points</li> <li>• Market Opportunity and Strategy: Maximum of 20 points</li> <li>• Implementation Plan (Budget and Milestones): Maximum of 20 points</li> <li>• Economic and Broader Impact: Maximum of 10 points</li> <li>• Team: Maximum of 20 points</li> </ul>
Funding and Cost Recovery Mechanism	Eligible applicants can secure grants of up to \$75,000 through the Clean Tech Seed Grant Pilot Program, which has a total funding pool of \$1,500,000 for its third pilot phase. The funding is provided by the NJBPU's Clean Energy Program.
Oversight and Governance	The New Jersey Commission on Science, Innovation, and Technology (CSIT) oversees the application and grant award process for the Clean Tech Seed Grant Program.
Evaluation and Reporting	Applicants must create quarterly milestone projections. They are instructed to "include milestones on Innovation development, Customer discovery, Markets and IPs, Partnership and Collaborations."
Overall program timelines	12 months
Other innovation ecosystem elements	The 2019 Energy Master Plan identified expansion of NJ's clean energy innovation economy as a primary objective. It included six sub-goals focused on growing R&D, workforce training, innovative financing, offshore wind opportunities, establishing an innovation center, and establishing a clean buildings hub.
Exit Strategies	None detailed.



# Introduction

- Load growth, aging assets, variable energy resources, and increasingly severe and frequent weather events are challenging utilities to simultaneously:
  - ▣ Expand T&D capacity
  - ▣ Improve asset management and utilization
  - ▣ Adopt new operational practices
  - ▣ Expand resilience programs
  - ▣ Maintain energy affordability
- Traditional regulatory processes can discourage utility interest in testing and deploying advanced grid technologies to help meet these challenges.
- **Regulatory sandboxes aim to bridge the gap between need and opportunity to deliver solutions at scale.**



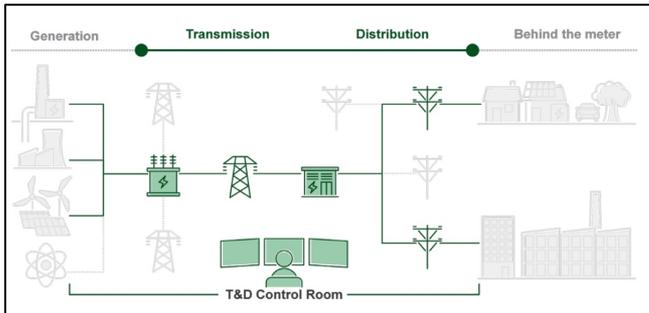
Source: [McDonnell, Gorman, and Field 2022](#)

# The Potential for Advanced Grid Technologies

Advanced grid technologies that are commercially available today, but have not yet reached full market transformation, could be adopted within 3–5 years to increase peak capacity of U.S. T&D systems by 20–100 gigawatts (GW) at lower cost than like-for-like replacements.

- Many of these technologies directly support resilience.

Scope and Impact of Advanced Grid Technologies



Advanced Grid Solutions		T&D capacity impact	Affordability	Reliability	Resilience	Sustainability
<b>Advanced Transmission Technologies</b>	Advanced Conductors	Significant	Significant	Significant	Significant	Significant
	Point-to-Point HVDC systems	Significant	Significant	Significant	Significant	Significant
<b>Situational Awareness and System Automation Solutions</b>	Advanced Sensors	Significant	Significant	Significant	Significant	Significant
	Power Factor Correction	Significant	Significant	Significant	Significant	Significant
	Smart Reclosers	Significant	Significant	Significant	Significant	Significant
	Substation Automation & Digitization	Significant	Significant	Significant	Significant	Significant
	Base ADMS (D-SCADA, OMS)	Significant	Significant	Significant	Significant	Significant
	ADMS	Significant	Significant	Significant	Significant	Significant
<b>Grid Enhancing Technologies and Applications</b>	System efficiency: VVO	Significant	Significant	Significant	Significant	Significant
	DER integration: DERMS	Significant	Significant	Significant	Significant	Significant
	Reliability: FLISR	Significant	Significant	Significant	Significant	Significant
	Dynamic Line Ratings (DLR)	Significant	Significant	Significant	Significant	Significant
	Adv. Power Flow Control (PFC)	Significant	Significant	Significant	Significant	Significant
	Topology Optimization	Significant	Significant	Significant	Significant	Significant
<b>Grid Enhancing Technologies and Applications</b>	Energy Storage	Significant	Significant	Significant	Significant	Significant
	Advanced Flexible Transformers	Significant	Significant	Significant	Significant	Significant
	Virtual Power Plants (VPPs)	Significant	Significant	Significant	Significant	Significant

Low	Moderate	Significant	Primary
Indirect, limited impact	Direct, moderate impact	Direct, operationally significant impact	Direct, primary impact

Source: [White et al. 2024](#)



# Regulatory Barriers to Utility Innovation and Adoption of Advanced Grid Technologies

Challenge to Innovation	Specific Barriers
<b>Cost-of-service regulation and cost recovery</b>	<b>Business models incentivize capital-intensive investments which may inhibit investment in non-capital innovative grid technologies and less costly capital solutions.</b>
	<b>Regulation creates a lag between investments and cost recovery, favors tried-and-true technologies, and creates risk aversion at utilities.</b>
	<b>Utilities do not have certainty about cost recovery for expenditures.</b>
	<b>Utilities have monopoly power that can reduce incentives to control certain costs.</b>
	<b>Regulatory processes can be lengthy and litigious and may require de-prioritization of innovation proceedings in favor of other efforts.</b>
	<b>Reliance on traditional approaches to utility innovation, such as research and development (R&amp;D) and pilots, typically have not resulted in transformative change.</b>
<b>Technological concerns</b>	<b>Utilities are cautious about introducing new technologies where impacts on reliability or safety have not been fully vetted.</b>
	<b>Regulators and stakeholders often challenge early replacement of existing technologies.</b>
<b>Education and leadership</b>	<b>Utilities, regulators, and stakeholders lack awareness and education about regulatory sandboxes and other innovation vehicles, and organizational champions often drive sandbox development.</b>
	<b>Lack of information sharing creates uncertainty and limits spillover effects to expand the benefits of sandboxes.</b>



## Regulatory Sandboxes as Innovation Tools



# Key Terminology

Term	Definition
<b>Innovation</b>	<p>“The search for, and the discovery, development, improvement, adoption and commercialization of new processes, new products, and new organizational structures and procedures.”*</p> <p>Innovation requires both creating new ideas and implementing those ideas.</p>
<b>Innovation vehicle</b>	<p>A program or mechanism specifically designed to promote testing and acceleration of ideas that go beyond the status quo</p>
<b>Regulatory sandbox</b>	<p>A type of innovation vehicle that offers a structured environment for testing new technologies and business approaches under modified rules to increase the speed of adoption. Regulatory sandboxes establish processes, with appropriate guardrails, for utilities to take on calculated risks that might not otherwise be feasible under standard regulatory practices and to quickly adapt to learnings during the trial phase and through identified scaling strategies.</p>
<b>Derogation</b>	<p>A modification to or exemption from typical regulations or rules deployed as part of a regulatory sandbox</p>
<b>Sandbox-type mechanisms</b>	<p>A group of programs and mechanisms that act similarly to regulatory sandboxes, but have specific or unique identifying characteristics</p>
<b>Advanced grid technologies</b>	<p>Advanced technologies, services, and applications (both hardware and software) that enhance T&amp;D systems by unlocking new capacity and capabilities to meet system needs</p>

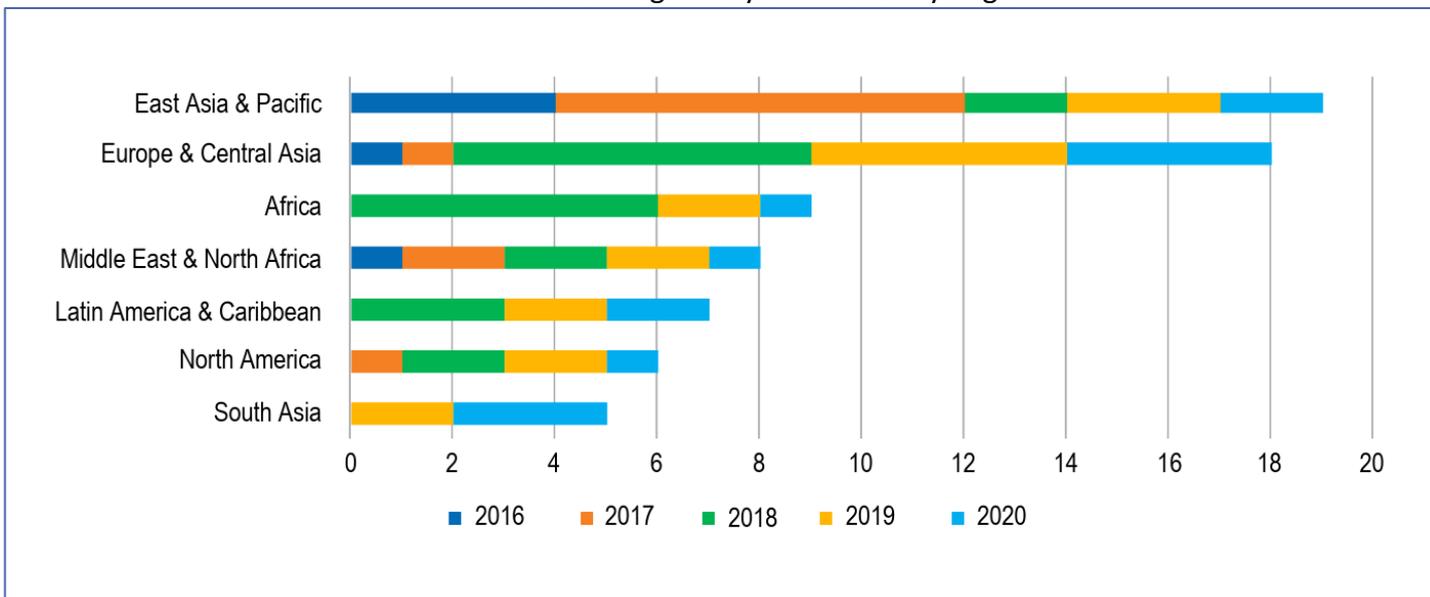
\*[Costello, 2016](#) (definition from Shy, 1995)



# The History of Regulatory Sandboxes

- The term “sandbox” originated in the IT industry, where programmers created isolated environments to test new or suspicious programming, code, and software.
- In the 2010s, the Financial Technologies sector adapted sandboxes to help regulation respond to the financial crisis and rapid technology advancements and coined the term “regulatory sandboxes.”
- The objectives and processes from early sandboxes are foundational for today’s energy-sector sandboxes.

Financial Sector Regulatory Sandboxes by Region



Source: [World Bank Group, 2020](#)



# Timeline of Sandbox-Type Mechanisms in the Electricity Sector

## Regulatory Sandboxes

Mechanisms that provide a structured environment for testing new technologies and business approaches under modified rules to increase the speed of adoption

**2011**

- California EPIC Program

**2015**

- New York Reforming the Energy Vision (REV) Demonstrations

**2017**

- Portland General Electric's Smart Grid Testbed
- Singapore Energy Market Authority's Regulatory Sandbox
- U.K.'s Office of Gas and Electricity Market (Ofgem)'s Innovation Fund

**2019**

- Ontario Energy Board's Innovation Sandbox
- Vermont Innovative Pilots Program

**2021**

- Minnesota Rate Case Pilot Projects considered (sandbox not adopted)

**2024**

- North Carolina Innovation Prototyping Process

**2013**

- Arizona Innovations and Technological Developments exploration

**2016**

- PowerPath DC Pilot Project Fund

**2018**

- Wisconsin Energy Innovation Grant Program

**2020**

- New Hampshire Grid Transformation and Enablement Program considered
- New Jersey Clean Technology Grant Programs
- Hawaii Public Utilities Commission's Innovative Pilot Framework
- Michigan New Technologies and Business Models

**2022**

- Connecticut Innovative Energy Solutions
- New Jersey Regulatory Sandbox recommended



# Potential Benefits of Sandboxes

Benefit Category	Details
Advancing innovation	<ul style="list-style-type: none"> <li>• Advances within businesses and create spillover effects (e.g., new partnerships, reduced silos)</li> <li>• Highlight areas for revised regulations and gaps where new guidance or policy may be needed</li> <li>• Reduce cost by removing barriers for innovative technologies and testing ideas before scaling</li> <li>• Create evidence that there is a market for innovative technologies</li> </ul>
Improving information collection and sharing	<ul style="list-style-type: none"> <li>• Collect insights and real-world data on new ideas</li> <li>• Build evidence to support a regulatory decision</li> <li>• Provide opportunities for a more collaborative approach to achieve energy-related state goals</li> <li>• Improve coordination between stakeholders with clear and well-implemented practices for knowledge-sharing and collaboration</li> </ul>
Improving economic outcomes	<ul style="list-style-type: none"> <li>• Improve ability to identify and capitalize on new economic opportunities and scale more quickly</li> <li>• Create new pathways for ideas to reach commercialization, stimulating investment and new jobs</li> <li>• Test emerging technologies that are more cost-effective than like-for-like replacements</li> </ul>
Improving grid reliability and resilience	<ul style="list-style-type: none"> <li>• Test emerging technologies that support the grid, such as advanced distribution management and situational awareness tools</li> </ul>
Better meeting customer needs	<ul style="list-style-type: none"> <li>• More nimbly adapt to changing customer desires such as for better access to electric vehicle charging, improved building resilience, and adoption of distributed storage technologies</li> </ul>
Increasing access to technologies	<ul style="list-style-type: none"> <li>• Support access to advanced technologies for varied populations, such as by targeting programs to specific locations on the system to reduce congestion</li> </ul>



# Potential Risks of Sandboxes

Risk Category	Details and Mitigation Strategies
Market distortions	<ul style="list-style-type: none"><li>• Disrupt competition as businesses participating in the regulatory sandbox gain an advantage, creating barriers to other firms entering the market</li><li>• Potentially erode a utility's monopoly status</li></ul> <p>Mitigation strategies: Transparent eligibility criteria, objectives, selection criteria, exit options, level opportunities for participation by different entities, and knowledge-sharing obligations</p>
Negative impacts to customers	<ul style="list-style-type: none"><li>• Reduce consumer protection (e.g., create undue advantages for certain customer segments)</li><li>• Fail to produce intended benefits (e.g., technology costs are higher than expected, reduced reliability)</li></ul> <p>Mitigation strategies: Include consumer safeguards among the eligibility criteria for submitted projects, maintain technology neutrality, create flexibility to adjust to program learnings in real time or end projects early</p>
Negative impacts to the grid or society	<ul style="list-style-type: none"><li>• Fail to produce intended benefits (e.g., grid flexibility is not realized)</li></ul> <p>Mitigation strategies: Embrace learning/failure as a successful outcome, create flexibility to adjust to program learnings in real time or end projects early</p>
Undue investment of time and resources in sandbox implementation	<ul style="list-style-type: none"><li>• Distract from other regulatory or utility needs</li><li>• Fail to achieve innovation objectives of the sandbox</li><li>• Act as an imperfect substitute for other regulatory change or enablers</li></ul> <p>Mitigation strategies: Deploy best practices for sandbox design, consider whether a sandbox is the appropriate innovation vehicle, create clear project management tools, build in opportunities to adjust the sandbox framework over time</p>

# Taxonomy of Sandbox-Type Mechanisms

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## Funding Opportunity

Funding carveout for innovative grid transformation projects

## Pilot Process

Activities to improve how pilot projects are approved and managed

## Rate Case or Rulemaking

Vehicles for broader innovation efforts that may include reforms including sandbox-like initiatives

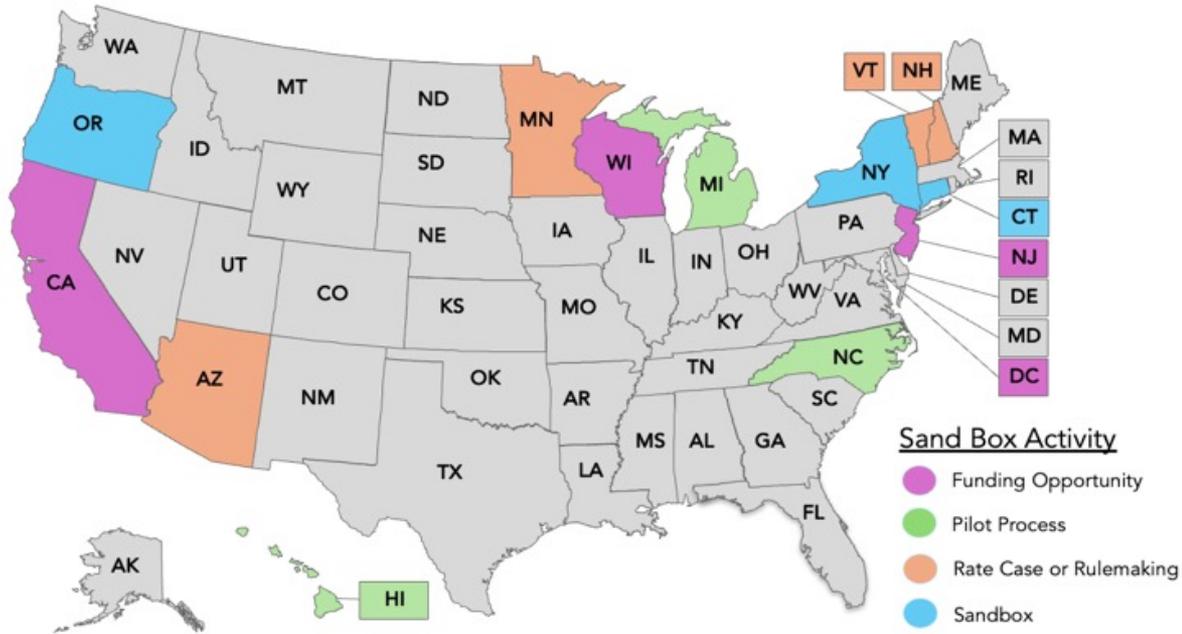
## Regulatory Sandbox

Mechanism that provides a structured environment for testing new technologies and business approaches under modified rules to increase the speed of adoption



# U.S. States Exploring and Implementing Sandbox-Type Mechanisms

State	Program
National	American Public Power Association (APPA) DEED Program
Arizona (not adopted)	Innovations and Technological Developments
California	EPIC Program
Connecticut	Innovative Energy Solutions
Hawaii	Innovative Pilot Framework
Michigan	New Technologies and Business Models
Minnesota (not adopted)	Rate Case Pilot Projects
North Carolina	Innovation Prototyping Process
New Hampshire (not adopted)	Grid Transformation and Enablement Program
New Jersey	Clean Tech Grant Programs and Future Regulatory Sandbox
New York	Reforming the Energy Vision Demonstration Projects
Oregon	Smart Grid Testbed
Vermont	Innovative Pilot Program
Washington, DC	PowerPath DC Pilot Project Fund
Wisconsin	Energy Innovation Grant Program



# Notable Examples from Abroad

- The U.K's Office of Gas and Electricity Markets (OFGEM) developed an Energy Regulation Sandbox in 2017 as part of its PBR framework.
  - The sandbox enables demonstrations and trials in the regulated electric and gas sectors, particularly those that may require modified or reduced regulations in order to move forward.
- The Ontario Energy Board established an Innovation Sandbox in 2016 to support achievement of the goals identified in its Strategic Blueprint document.
  - The sandbox aims to better support innovation by introducing a simpler, less adversarial, and quicker way to trial new technologies and services.
- The Singapore Energy Market Authority created a regulatory sandbox in 2017.
  - The sandbox is a means of formalizing a previous effort to identify regulatory barriers to innovation on an ad hoc basis.



Source: [OEB](#)



# Regulatory Sandbox Scoping Elements

Scoping Element	Best Practices
<b>Program objectives</b>	<ul style="list-style-type: none"><li>● Clearly state objectives aligned with state policy</li><li>● Use stakeholder engagement processes to develop objectives<ul style="list-style-type: none"><li>○ Acknowledge that “failure” is still an informative outcome</li></ul></li><li>● Anchor objectives in showing that technologies can operate in real energy markets/systems and with real consumers</li><li>● Ensure that learning, speed, and eventual scaling are primary objectives</li></ul>
<b>Program scope</b>	<ul style="list-style-type: none"><li>● Clearly identify the regulatory barriers that the sandbox intends to address</li><li>● Provide information on what markets, technologies, programs, and regulations are in scope</li></ul>
<b>Derogations</b>	<ul style="list-style-type: none"><li>● Carefully design derogations to address barriers to innovation</li><li>● Identify foundational legal and regulatory frameworks to enable responsible innovation and regulatory flexibility</li><li>● Deploy other innovation vehicles instead of a sandbox when appropriate</li></ul>
<b>Funding and cost recovery</b>	<ul style="list-style-type: none"><li>● Reduce uncertainty over cost recovery</li><li>● Look into funding sources beyond customers rates<ul style="list-style-type: none"><li>○ Consider allowing cost recovery even if trials aren’t successful</li><li>○ Consider risk or cost sharing design elements</li></ul></li></ul>



# Regulatory Sandbox Participation Requirements

Participation Requirements	Best Practices
<b>Program and project eligibility</b>	<ul style="list-style-type: none"><li>● Develop eligibility and selection criteria well in advance with stakeholders</li><li>● Provide examples and information about previous successful innovators</li><li>● Use templates and standard format documents</li><li>● Create multiple participation pathways for different entity types</li><li>● Follow best practices for pilot/demonstration design<ul style="list-style-type: none"><li>○ Jurisdictions can create unique eligibility requirements to meet their goals, such as local vendor preferences or vendor cost sharing criteria</li></ul></li><li>● Carefully specify eligibility criteria to protect customers from possible sandbox risks</li><li>● If applicable, develop a comprehensive and specific list of selection criteria</li><li>● Calibrate eligibility and selection requirements to recognize that developing a strong business case and demonstrating financial and technical capabilities can be challenging for emerging technologies or businesses</li></ul>
<b>Application process</b>	<ul style="list-style-type: none"><li>● Consider whether to use open calls for applications, thematic calls, or to allow continuous applications<ul style="list-style-type: none"><li>○ Identify how many cycles or calls will happen before undertaking a more comprehensive sandbox review</li></ul></li><li>● Calibrate the process to avoid burdensome or prohibitive administrative requirements, but ensure transparency about use of public funds</li></ul>



# Regulatory Sandbox Governance and Oversight

Element	Best Practices
<b>Oversight and governance</b>	<ul style="list-style-type: none"> <li>● Ensure transparency in all aspects of the sandbox</li> <li>● Conduct an upfront feasibility assessment</li> <li>● Maintain time limits on the sandbox or derogation and individual projects</li> <li>● Ensure commitment from leaders and stakeholders at the outset</li> <li>● Limit regulatory oversight and administrative and provide flexibility in project implementation</li> <li>● Create robust risk management procedures and go/no-go checkpoints and criteria</li> <li>● Create opportunities for open, non-punitive interaction amongst stakeholders</li> <li>● Ensure sufficient resources are dedicated to management and oversight of sandbox</li> </ul>
<b>Evaluation and reporting</b>	<ul style="list-style-type: none"> <li>● Establish clear evaluation criteria and metrics for success that aligned with sandbox objectives               <ul style="list-style-type: none"> <li>○ Solicit participation by both utilities and innovators in evaluations</li> <li>○ Use customer/participant surveys</li> </ul> </li> <li>● Create public reporting obligations for finished projects</li> </ul>
<b>Scaling strategies</b>	<ul style="list-style-type: none"> <li>● Clearly identify project exit options</li> <li>● Set up procedures for transitioning results into permanent regulation</li> </ul>
<b>Communication</b>	<ul style="list-style-type: none"> <li>● Create a stakeholder engagement plan that includes all relevant stakeholders</li> <li>● Create enthusiasm and momentum with pitch-fests, newsletters, webpages, webinars, press releases and other communication tools</li> <li>● Stay in touch with innovators with ongoing light-touch surveys</li> <li>● Create channels and processes to retain learnings and other information over time</li> </ul>



# Legal Frameworks for Sandboxes

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- Commissions cite their broad regulatory authority and obligations as justification to establish a sandbox.
  - [The District of Columbia](#) cited its obligation to take meaningful steps to achieve its energy commitments.
  - [Connecticut](#) cited its broad statutory powers and obligations to oversee electric distribution companies and requirements to partner with third parties for enhanced demand-side management programs.
- Some states have more explicit legal authority for sandboxes.
  - [California](#) preserved an expiring funding carve-out under a Public Goods Charge statute for the EPIC program.
  - [Hawaii](#) cited statutes requiring implementation of performance-based regulation (PBR).
- Commissions may have existing frameworks to draw on in the design of regulatory sandboxes.
  - Hawaii mimicked an existing Commission process for expedited approval of programs.



# Sandbox Repositories and Information Sharing

## Vermont Docket Search for Pilots

**All Cases**

Search Case-List of Case Numbers-Portal

To see a list of cases, simply select Search below or, to further refine your search, fill in one or more fields below.

Party/Participant Name:

Case Number:

Case Name:

Town:

Industry:

Filing Date:  to

Case Type:

Subcase Type:

Issue Type:

Records Per Page:

Change the number of results per page

Case Number	Case Type	Issue Type	Case Name	Petitioner/Applicant Name	Case Status	Filing Date
+ 25A-0499	Administrative	Innovative pilot	Town of Northfield Electric Department on-bill financing innovative pilot	Town of Northfield Electric Department	Open	03/17/2025
+ 24A-3414	Administrative	Innovative pilot	Vermont Electric Cooperative Inc. Support Your Local Grid Innovative pilot 01/20/2025 - 07/20/2026	Vermont Electric Cooperative Inc.	Open	11/14/2024
+ 24A-3053	Administrative	Innovative pilot	City of Burlington Electric Department proposed Neighborhood Electric Vehicle Charger rate innovative pilot	City of Burlington Electric Department	Open	10/01/2024
+ 23A-4188	Administrative	Innovative pilot	Green Mountain Power Corporation Flexible Load Management 3.0 Pilot	Green Mountain Power Corporation	Open	12/07/2023
+ 23A-1487	Administrative	Innovative pilot	Green Mountain Power Corporation Resilient Neighborhood Innovative Pilot	Green Mountain Power Corporation	Open	05/08/2023

## California's EPIC Database

Electric Program Investment Charge (EPIC)  
**EPIC Database**  
Explore the State of California's investments in electricity research, development, and demonstration projects to advance the state's energy goals.

Filters:

Investment Area:

Project type:

Development Stage:

Related CPUC Proceedings:

Project Status:

Program Administrator:

Contract Amount:

Business Classification:

Investment Program Period:

Utility Service Area:

Assembly District:

Senate District:

Additional Filters:

Search for projects that:

- Reference Standards
- Include Cybersecurity Considerations
- Contain Energy Efficiency Data

Projects selected: **0** | Funding: **\$ 0** | Select analysis:

Search:

Sort By:

202-01-16-0219	Distributed Energy Resources Dynamics Integration Demonstration	Southern California Edison Grid Technology Innovation	\$1,626,512
202-01-16-0212	Advanced Comprehensive Hazards Test	Southern California Edison Grid Technology Innovation	\$1,213,654
202-01-16-0216	Grids and Protection for Microgrid and Virtual Power Plants	Southern California Edison Grid Technology Innovation	\$2,470,000

## APPA DEED Library

American Public Power Association

**DEED**  
RESEARCH & DEVELOPMENT

- DEED Home
- Utility Grants and Internships
- Student Scholarships
- DEED Project Library
- DEED News
- Awards
- Board of Directors
- Members
- Webinars
- DISTAR Collaboration
- National Community Solar Partnership

## Michigan Pilot Directory

**Michigan Pilot Directory**

**Step 1 (optional): Filter Pilot Programs**  
The controls below allow for refining the pilot list.  
Selections across filters (Utility, Customer Groups, Piloted Measures, and Status) will limit the list of returned options.  
Selections within a filter will add all matching pilots to the pilot list.

**Utility**

- (Blank)
- Algoma Power Company
- Consumers Energy
- DTE Electric
- DTE Electric, DTE Gas
- DTE Gas
- Indiana Michigan Power
- SEMCO Energy Gas Company

**Piloted Measures**

- Billing/Payment
- Customer Service/Education/...
- Data/IT
- Rates and Tariffs
- Technology

**Pilot Customer Groups**

- Commercial
- Industrial
- Residential

**Pilot Status**

- Evolved to Permanent Program
- Evolved to Separate Program
- Exploration Ceased
- Ongoing Program

**Step 2: Select a Utility Pilot**  
Select a pilot from the list below. This list may be scrollable if it has not been filtered or a large number of matching pilots are returned from the filter.  
After selecting a pilot, use the **View Pilot Summary** and **View Pilot Details** buttons to view additional information. A pilot must be selected to view summary or details.  
Use the **Clear All Filters** button to start over.

**Pilot Title**

- (Blank)
- Advanced Customer Pricing Pilot (aka Shift and Save)
- Advanced Duct Sealing
- Advanced Lighting Controls
- Aerial Thermal Imaging
- All Electric New Homes Construction
- Alternative High Efficiency Appliance Pilot
- Aquatics
- Armstrong BESS Project
- Battery Storage
- Behavior DR Pilot
- Bulldoze
- Building Performance (ENERGY STAR)



# Creating an Ecosystem of Innovation

- Regulatory sandboxes do not address every regulatory barrier to innovation.
- Innovators require some level of certainty that there will be demand for their product or service confidently invest in development.
  - ▣ Deployment of multiple innovation vehicles creates a supportive environment and an ecosystem of innovation.
  - ▣ Varied entities can deploy innovation vehicles to support innovation at different stages.
- Common innovation vehicles in states with sandbox-type mechanisms include PBR, policy directives and vision statements, and information sharing platforms.

## Types of Innovation Vehicles

### Utility-driven approaches

- R&D
- Demonstrations
- Pilot programs
- Organizational changes that focus on innovation

### Legal- or Regulatory-driven approaches

- Topical explorations and information gathering processes
- Performance-based Regulation (PBR)
- Changes to legislative policies and utility regulations
- Wait-and-see approach

### Economy-wide and broader approaches

- Policy directives and vision statements
- Information sharing platforms and communication tools
- Innovative financing programs
- Innovation hubs and incubators
- Pitch fests
- Technical assistance



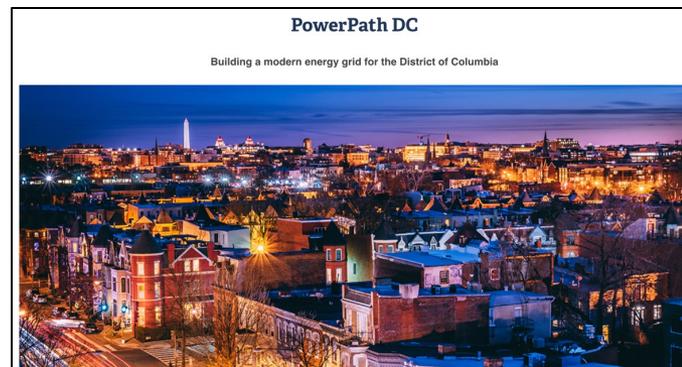
## Deploying Sandboxes to Advance Resilience



# Designing the Sandbox for Resilience

Options to focus sandbox outcomes on resilience include:

- Identifying resilience as a guiding objective of the sandbox
  - The Washington, DC, PowerPath Pilot program supports projects that align with “a modern, sustainable, and resilient energy grid.”
  - The Wisconsin Energy Innovation Grant Program (EIGP) supports projects focused on energy efficiency, renewable energy, transportation, planning, and resilience.
- Using thematic program calls and/or employing resilience-focused selection criteria
  - Connecticut’s Innovative Energy Solutions (IES) program uses cycles with themes like grid edge solutions and smart energy communities.
  - DC scores proposals based on desired features such as contributions to grid reliability.
  - Hawaii requires pilots to focus on pre-identified areas, including resilience.
- Tailoring the sandbox to explicitly enable resilience-focused programs
  - Hawaii’s pilot framework was initially envisioned as an electrification of transportation effort.



Source: [PowerPath DC](#)

# Project Example: Resilient Neighborhood Pilot

- Green Mountain Power launched the Resilient Neighborhood Pilot in 2023.
- The neighborhood will be a microgrid and have utility-scale storage.
- The pilot creates a fully electric, storm-resilient neighborhood by offering turnkey packages to 38 single- and multi-family homes, including:
  - ▣ Solar and storage systems
  - ▣ Smart electrical panels
  - ▣ Level 2 electric vehicle chargers
  - ▣ Whole home air source heat pumps
  - ▣ Induction stoves
- Green Mountain Power will request a Resilient Neighborhood 2.0 pilot to expand on initial learnings.

Objective	Measurement Method	Measure of Success
Prove that an all-electric home can be served by a 200 amp service.	We will work with SPAN to measure load in the homes.	Home loads remain under 200 amps naturally or by smart management of loads through the SPAN panel. No adverse customer experience.
Provide a mechanism for customers to install rooftop solar outside the scope of net metering.	GMP will be able to meter total generation and consumption as compared to expected generation and consumption as assumed in the program modeling.	Expected generation aligns with the actual output to provide the right value to non-participating GMP customers.
Show that a fully electric neighborhood can be used as a grid asset as a whole to provide grid and market benefits.	GMP will create three or more specific load “shapes” that we use for the neighborhood and run them. For example, the neighborhood is a load during high solar times, a source during peak demand times, and neutral when no power is flowing back and forth.	Actual measurements at the recloser feeding the development will show what the net load is for the neighborhood. If we are able to match our desired load shape, we would consider that a success.

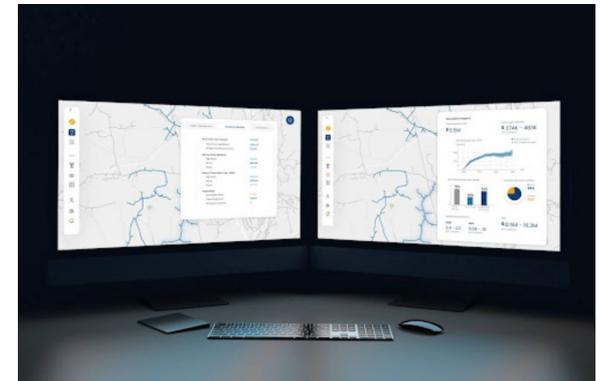
Source: [Green Mountain Power 2024 IRP](#), [Green Mountain Power, 2023](#).



# Project Example: Grid Resilience Asset Investment Platform

Through the Connecticut IES program, Rhizome is implementing a project that creates a digital representation of the distribution system.

- The project will:
  - Quantify each distribution system asset's vulnerability to weather-related hazards
  - Estimate weather-related financial losses up to 50 years in the future
  - Project holistic, rather than one-off weather risk analysis
- Rhizome expects the project to result in a 3–5% improvement in outage metrics and restoration time and costs.
- The IES Innovation Advisory Council supported the project because of anticipated grid resilience impacts and alignment with the Authority's related efforts on resilience standards.



Sources: [CT PURA](#) [Rhizome](#)



# Project Example: Noteworthy AI

Through the Connecticut IES program, Noteworthy AI is implementing a project that passively collects data on the condition of distribution system assets via smart cameras on utility vehicles.

- The project uses AI to analyze footage.
- Expected outcomes include:
  - Faster broadband deployment and easier pole attachment clearance
  - Improved vegetation management and associated better reliability and resilience
  - Reduced risk of outages by proactive identification of equipment defects
  - Analysis of 20% of the utility's poles, and 75% of poles in disadvantaged communities within 18 months



Sources: [CT PURA](#) [Noteworthy AI](#)



# Project Example: Undergrounding Low-Voltage Distribution Lines

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Consumers Energy is running a pilot for Undergrounding Low-Voltage Distribution (LVD) Lines, which will underground certain sections of overhead lines.

- The pilot seeks to collect data on the actual reliability and cost impacts of undergrounding LVD lines.
  - ▣ Consumers expects to spend \$3.7 million and will compare costs to other reliability efforts.
  - ▣ Consumers will study actual reliability improvements.



Sources: [MLPSC](#), [Consumers Energy](#)

# Project Example: Emergency Preparedness Modeling

Pacific Gas & Electric's emergency preparedness modeling pilot uses predictive analytics and AI to recommend a restoration work plan after disruptive events.

- The model considers:
  - ▣ Damage predictions
  - ▣ Work demand
  - ▣ Resource requirements
  - ▣ Positioning of resources
- The pilot cost \$4.7M and resulted in:
  - ▣ Successful demonstration of a tool to recommend restoration strategies
  - ▣ Models and algorithms that other utilities could leverage
  - ▣ A safer work environment, improved reliability, and transparency in restoration efforts

DSO SOPP Forecast:

	SOPP DAY1		SOPP DAY2		SOPP DAY3		SOPP DAY4		Active Data						Available Resources	
	SO	SC	SO	SC	SO	SC	SO	SC	D1	D2	D3	D4	D5	D6	T-Men	Crew
Northern (NR)																
Humboldt																
Sonoma																
North Valley																
Sacramento																
Sierra																
Bay Area (BA)																
North Bay																
San Francisco																
East Bay																
Diablo																

Legend:  
SO: Sustained Outages  
SC: Single Customer Outages  
D1: Line Recloser  
D2: Transformer  
D3: Circuit Breaker  
D4: Jumper  
D5: Fuse  
D6: Switch

Source: [CEC EPIC Database](#)

# Project Example: Proactive Wires Down Mitigation

Pacific Gas & Electric's Proactive Wires Down Mitigation pilot is testing methods for automatically and rapidly reducing current and risk of wildfire ignition from downed wires.

- The pilot will cost \$14.7M and to date has:
  - Installed Rapid Earth Fault Current Delimiter technology
  - Conducted operator training
  - Solved initial commissioning and testing issues
  - Detected and mitigated a ground fault from a tree branch contacting a distribution line



Source: [CEC EPIC Database](#)



# Other Project Examples

- [Hot Springs Microgrid](#)
  - A Duke Energy microgrid in North Carolina, including a 2 MW solar facility and a 4.4 MW battery storage system that can independently power the entire town during outages
- [Tantalus](#)
  - A Connecticut IES program that uses advanced metering infrastructure to collect granular power quality assessments and identify vulnerable distribution system assets
- [Smart Pole Solutions](#)
  - An APPA DEED program in Florida to explore potential for smart poles that can improve WiFi signals, heighten security (camera monitoring), offer level 2 EV charging, and display various messaging
- [Quail Microgrid](#)
  - A DTE Electric pilot that converted a 2 MW portable diesel generator into a blackstart stationary system and islanded microgrid
- [Red Cliff Early Childhood Center Solar Energy System and Training Program](#)
  - A Wisconsin EIGP program that installed a solar and battery microgrid system and integrates solar education into the school curriculum
- [Proactive Storm Impact Analysis](#)
  - Southern California Edison's EPIC project focused on resolving limitations in predictive models for storm-related outages

Duke Energy's Hot Springs Microgrid



## Wrap Up



# Emerging Best Practices (1)

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- Terms and objectives must be clear, ambitious, and have buy-in from relevant utility and regulatory leadership and stakeholders.
  - Clearly define terminology such as “pilot,” “demonstration,” and “innovative” upfront and with stakeholder input.
  - Ensure that learning, speed, and eventual scaling are primary objectives.
  - Clearly identify scaling strategies and processes for projects that go through the sandbox mechanism.
- Identify barriers to innovation in the jurisdiction and determine which type of sandbox-type mechanism and other innovation vehicles are the best solutions.
  - For example, sandboxes can be structured to reduce uncertainty of utility cost recovery and burdensome regulatory processes and oversight.
- Provide clear information on project eligibility, application processes, and selection criteria that align with program objectives and employ templates or standard formats to reduce administrative burdens.
  - Create multiple pathways to participation so that innovators and stakeholders other than utilities can put ideas forward.
  - Structure projects to be simple and responsive to customer needs and desires.
  - Follow best practices for pilot design and implementation.



## Emerging Best Practices (2)

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- Establish clear reporting and evaluation requirements using metrics that align with desired outcomes.
  - ▣ Identify go/no-go checkpoints and criteria.
  - ▣ Require data and information-sharing as part of reporting by utilities and third-party participants.
- Dedicate sufficient staff resources, including cross-functional teams with pre-identified roles and processes for quickly reviewing applications (if relevant).
- Create channels for regular, candid, non-punitive conversations between regulators, utilities, innovators, and sandbox stakeholders.
  - ▣ Consider using advisory councils and assigning non-decisional Commission staff to help foster open dialogue.
- Create processes for continuous learning and checkpoints to adjust the sandbox mechanism over time.
- Spread the word and use multiple communication channels for sharing information on the sandbox mechanism and results and findings.



# Findings

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- Many U.S. sandboxes are still in early stages and findings are emerging.
- Sandboxes have demonstrated value, particularly for supporting learning and testing new technologies and approaches.
  - ▣ Nearly all of the utilities, regulators, and stakeholders interviewed by Berkeley Lab indicated that sandbox mechanisms in their state have been successful.
- Sandboxes can specifically support reliability and resilience efforts and be tailored to meet a jurisdiction's needs.
  - ▣ For example, sandboxes can enable deployment of customer-sited batteries, microgrids, and modeling tools.
  - ▣ Projects not focused explicitly on reliability and resilience may also have such benefits.
- While lessons learned are reported for sandboxes in other jurisdictions, sandbox mechanisms may need to be tailored to state- and utility-specific objectives and conditions.



# Additional Resources

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- [A Handbook for Designing, Implementing, and Evaluating Successful Electric Utility Pilots](#) (Cappers and Spurlock, 2020)
- [Pathways for Innovation: The Role of Pilots and Demonstrations in Reinventing the Utility Business Model](#) (Fairbrother et. al, 2017)
- [Regulatory Sandboxes: Program Design to Accelerate Innovation for an Evolving Electric Grid](#) (McDonnell, Gorman, and Field 2022)
- [Global Experiences from Regulatory Sandboxes](#) (Appaya et. al, 2020)
- [How to Build a Regulatory Sandbox: A Practical Guide for Policy Makers](#) (Jeník and Duff, 2020)
- [Innovative Regulatory Approaches with Focus on Experimental Sandboxes: Casebook](#) (International Smart Grid Action Network, 2019)
- [The Role of Innovation in the Electric Utility Sector](#) (Berkeley Lab, 2022)



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## Acknowledgements

This work was funded by the U.S. Department of Energy, Grid Deployment Office, under Contract No. DE-AC02-05CH11231.

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